Journalism & Media: What happened to buggy whips?

Ladue Chapel Presbyterian Church

R. Scott Granneman

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Whenever a wave of change sweeps through an industry, the old ways of making money tend to dissipate faster than the new ways coalesce.

Scott Rosenberg

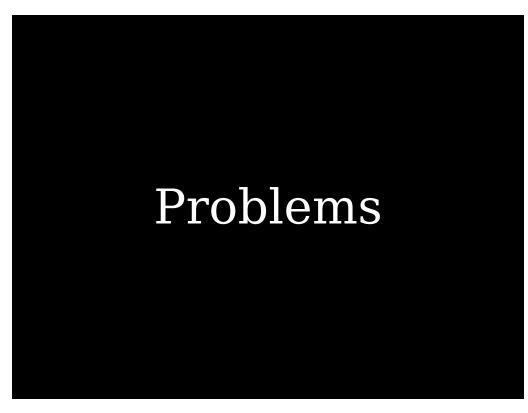
There has grown up in the minds of certain groups... the notion that because a man or corporation has made a profit out of the public for a number of years, the government & the courts are charged with the duty of guaranteeing such profit in the future, even in the face of changing circumstances & contrary to public interest.

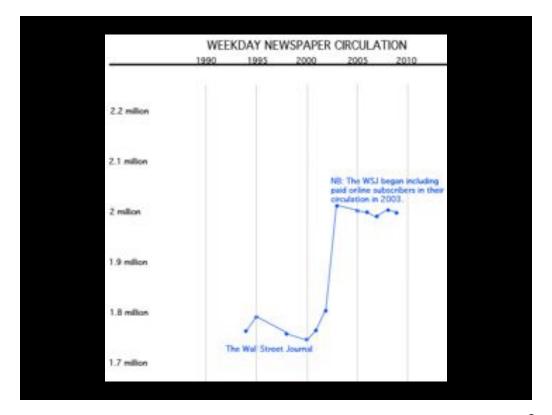
Robert A. Heinlein

3

From "Life-Line" (1939)

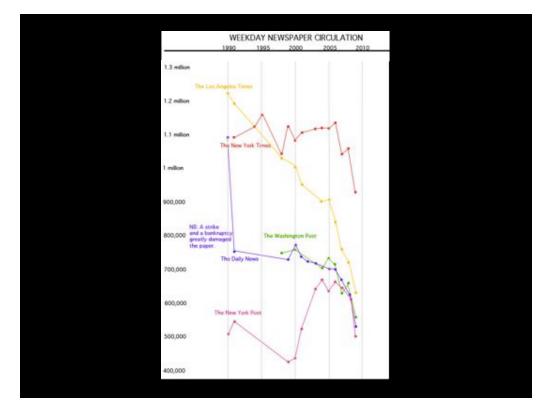
Journalism





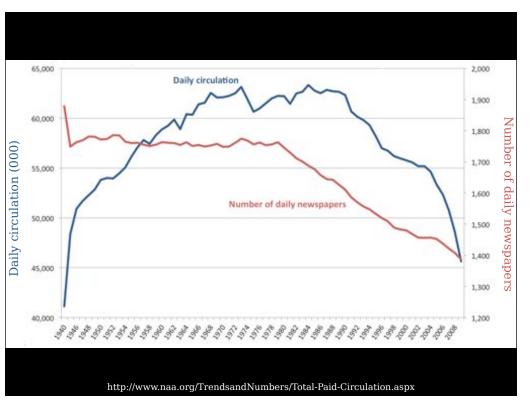
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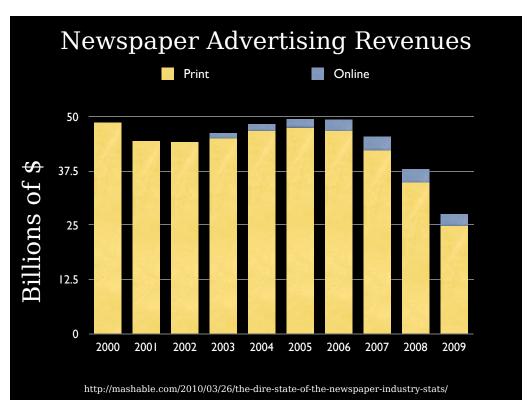
Source: "A Graphic History of Newspaper Circulation Over the Last Two Decades". The Awl (26 October 2009). http://www.theawl.com/2009/10/a-graphic-history-of-newspaper-circulation-over-the-last-two-decades. Accessed 08 November 2009.

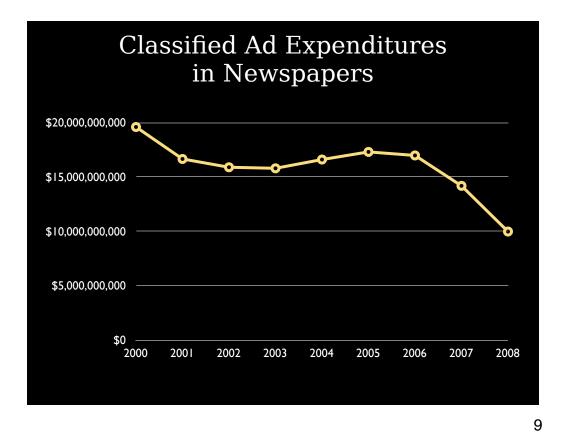


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Source: "A Graphic History of Newspaper Circulation Over the Last Two Decades". The Awl (26 October 2009). http://www.theawl.com/2009/10/a-graphic-history-of-newspaper-circulation-over-the-last-two-decades. Accessed 08 November 2009.

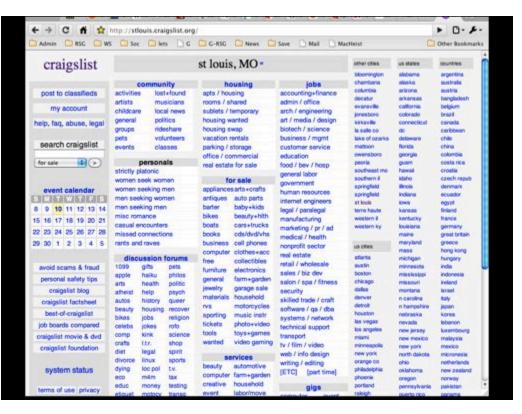






Source: http://www.naa.org/TrendsandNumbers/Advertising-Expenditures.aspx







page views/month

12



among English language websites

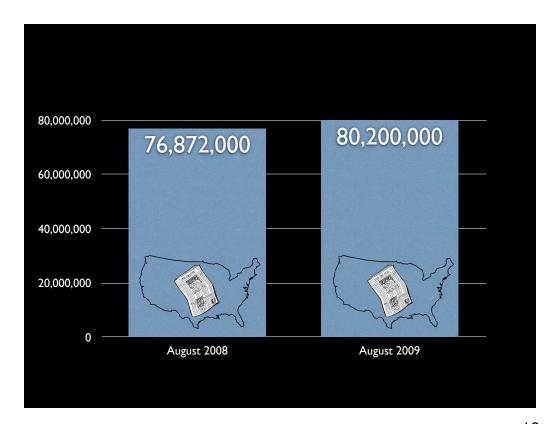
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new classified ads/month

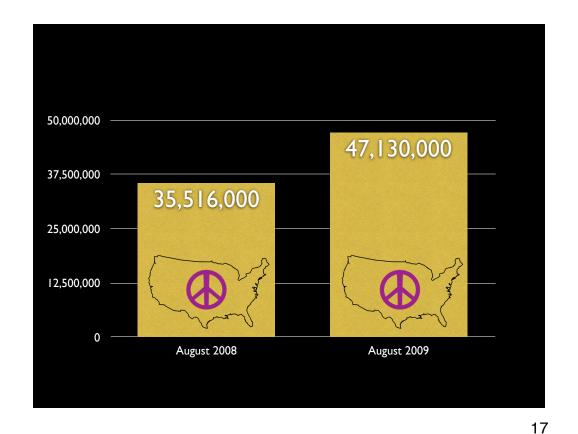
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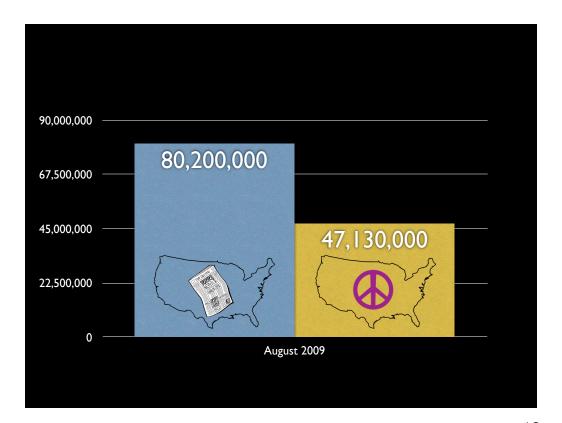
of viewers/month

Source: http://blog.comscore.com/2009/10/newspapers_online_audiences.html



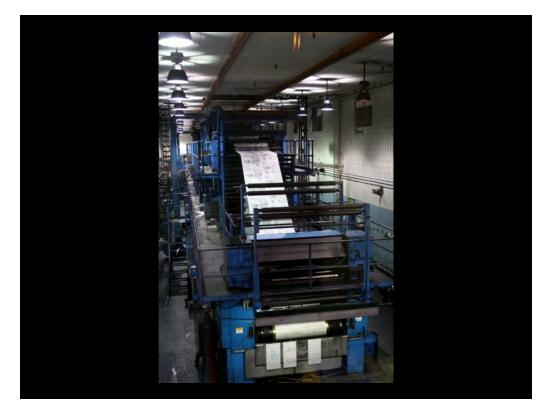
of viewers/month

Source: http://blog.comscore.com/2009/10/newspapers_online_audiences.html



of viewers/month Craigslist's audience is 59% of newspapers'

Source: http://blog.comscore.com/2009/10/newspapers_online_audiences.html



Source: The Press – theogeo, Flickr – http://www.flickr.com/photos/

theogeo/3200215289/

Source: Paper - Newspaper Printing Press - iStockphoto - DoxaDigital

Source: Newsboy - public domain



Source: The Press – theogeo, Flickr – http://www.flickr.com/photos/

theogeo/3200215289/

Source: Paper - Newspaper Printing Press - iStockphoto - DoxaDigital

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Source: The Press – theogeo, Flickr – http://www.flickr.com/photos/

theogeo/3200215289/

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Source: The Press – theogeo, Flickr – http://www.flickr.com/photos/

theogeo/3200215289/

Source: Paper - Newspaper Printing Press - iStockphoto - DoxaDigital

Source: Newsboy - public domain

TIME	10/26/09	11/2/09	11/9/09
Total Pages	64	80	64
Ads	17	44	25
Intro Filler	12	11	11
Entertainment News	5	10	5
Commentary	5	5	8
Other Stuff	8		6
News	17	10	9

Source: http://www.inquisitr.com/45630/mainstream-medias-death-pending/

"Make 'em Pay!"

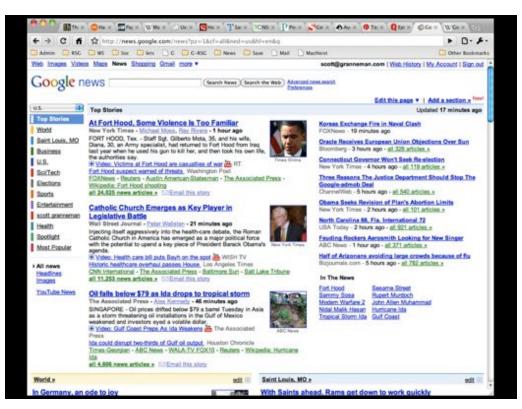


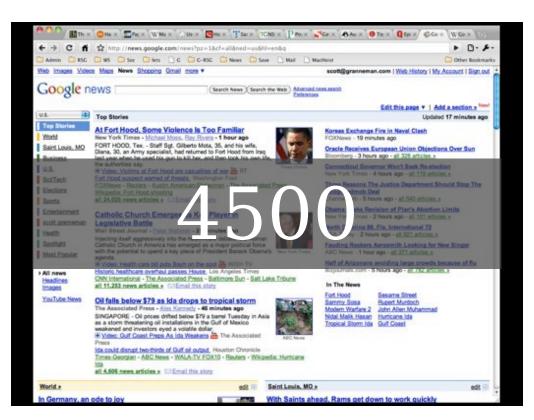


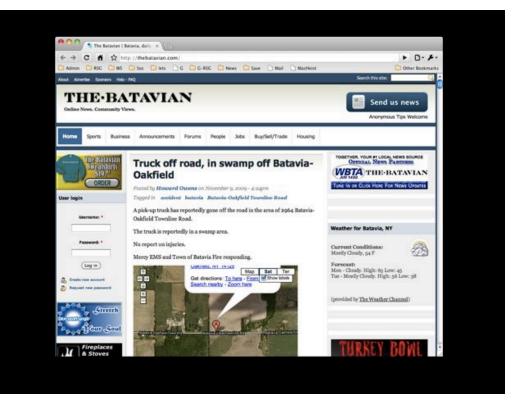
 $Links \Rightarrow Traffic$

Traffic \Rightarrow Clicks on advertising

Pay walls STOP links & ↓ ad \$\$\$'s

























2008

Newspaper online revenue \$3,109,000,000

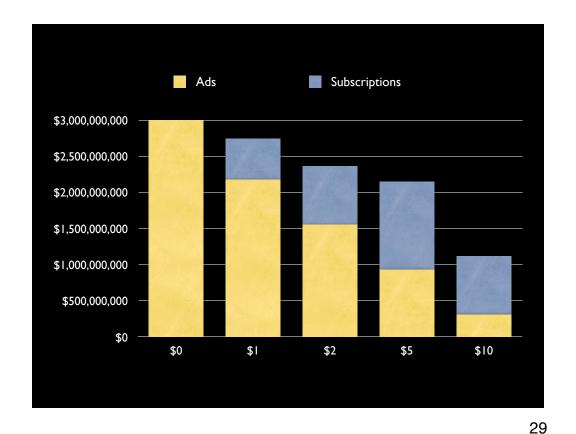
Unique monthly visitors 67,300,000

Cost of virtually all content \$0

27

Assumptions			
Monthly Fee	Traffic Reduction	Ad Revenue Reduction	
\$1	₽ 30%	₽ 30%	
\$2	₽ 50%	₽ 50%	
\$ 5	₽ 70%	⇩ 70%	
\$10	₽ 90%	₽ 90%	

28



2005-2007

The New York Times
experiments with Times Select
\$10,000,000/year revenue
227,000 paying customers
\$3.70/month per customer

30

October 2009

Long Island *Newsday* goes behind a pay wall

\$5/week

After 3 months, how many subscribed?



Rupert Murdoch is moving all newspapers behind a paywall

London *Times* now charges £2/week

Traffic fallen by over 90% 21,000,000 unique visitors/month $$\mathbb{Q}$$ 2,000,000

Publicists & PR people keeping sources & interviews away Why? Fewer eyeballs Journalists aren't happy Can't get interviews Fewer eyeballs Advertisers are cutting buys
Fewer eyeballs
News Corp. won't provide numbers

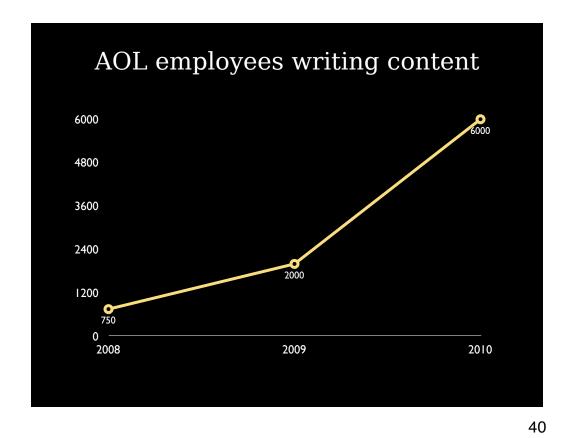
Times broke story about British politics

No one noticed for 9 days

Labour Uncut blog re-broke the story
& got all the credit



New Media



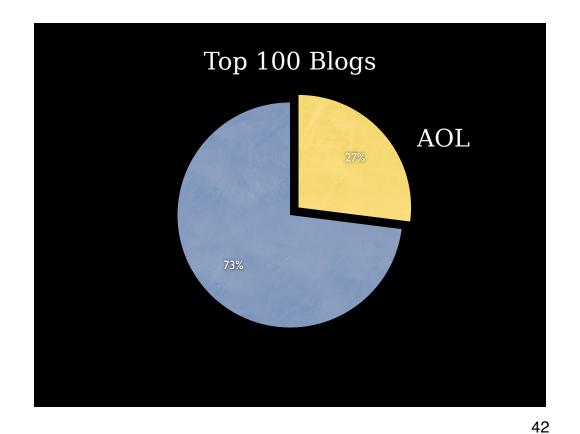
500 are employed, 1500 are freelancers

Source: http://www.techcrunch.com/2009/07/29/aol-newsroom-now-has-wow-1500-writers/

May 2009 76 million unique monthly visitors

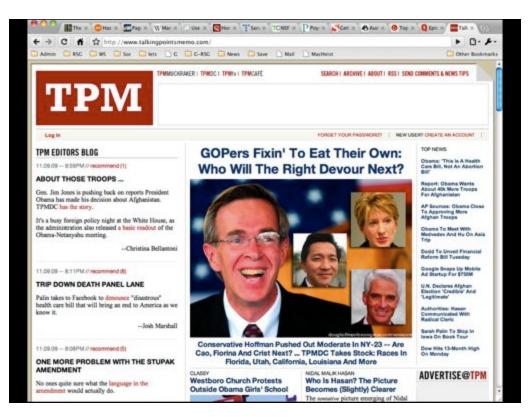
41

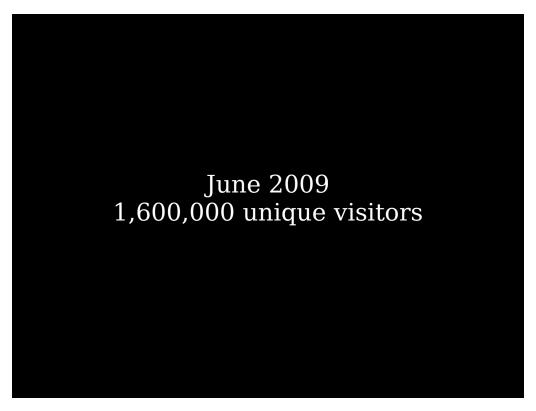
Source: http://www.techcrunch.com/2009/07/29/aol-newsroom-now-has-wow-1500-writers/



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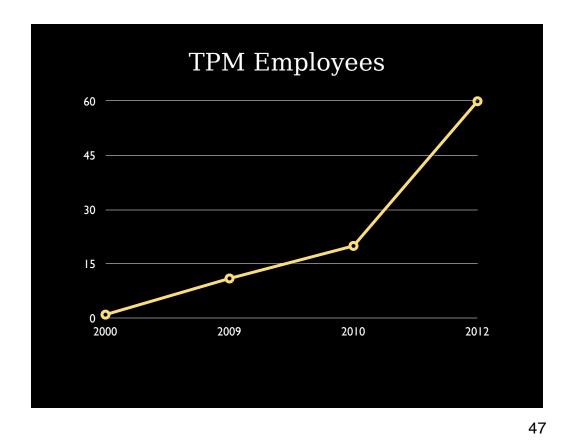


45

Source: http://www.nytimes.com/2009/07/13/business/media/13marshall.html?_r=1

7 positions announced 200 applications received, "some from news veterans with 25 years of experience"

http://www.nytimes.com/2009/07/13/business/media/13marshall.html? r=1



Source: http://www.nytimes.com/2009/07/13/business/media/13marshall.html?_r=1

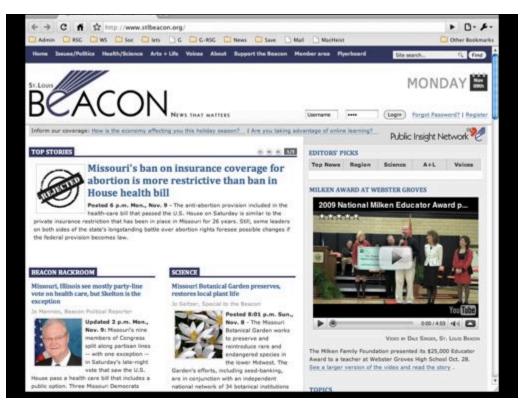
Nearly everyone at TPM creates editorial content

Who are these writers? Former journalists at: BusinessWeek The Wall Street Journal The New York Times Consumer Reports USA Today Condé Nast **ESPN** Other regional & The Washington national Postnewspapers & **Forbes** magazines

49

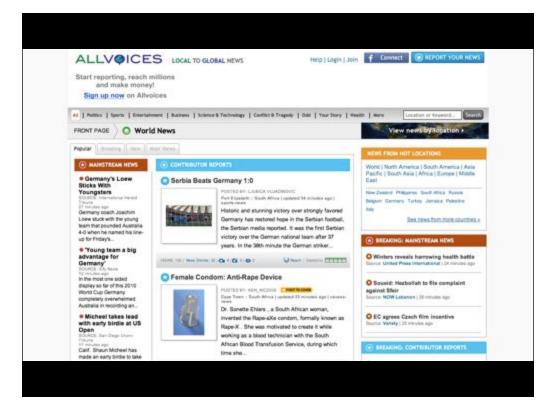
Source: http://www.techcrunch.com/2009/07/29/aol-newsroom-now-has-wow-1500-writers/

Journalism in the Internet Age

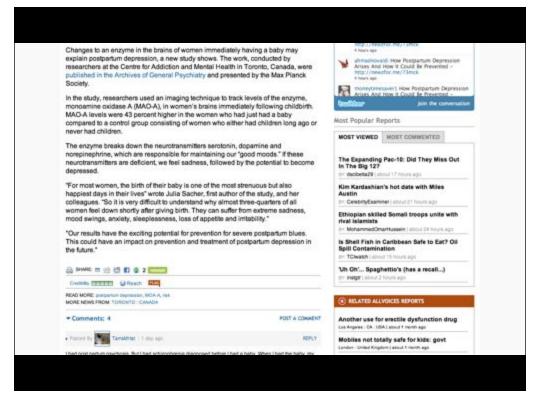


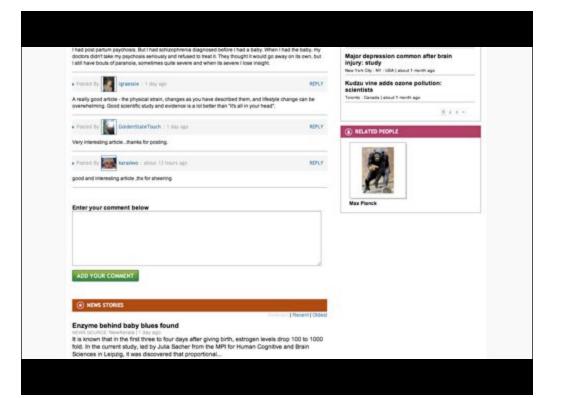
"Allvoices is a global,
open-media news site
where anyone can report
from anywhere.
Our members report the news
that matters to them,
from local to global,
personal to universal,
and via computer or cell phone."

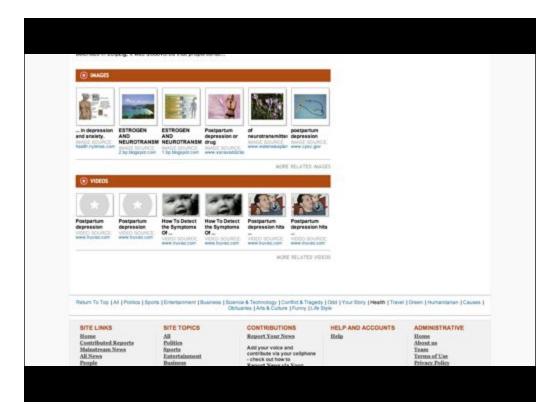
http://www.allvoices.com/help













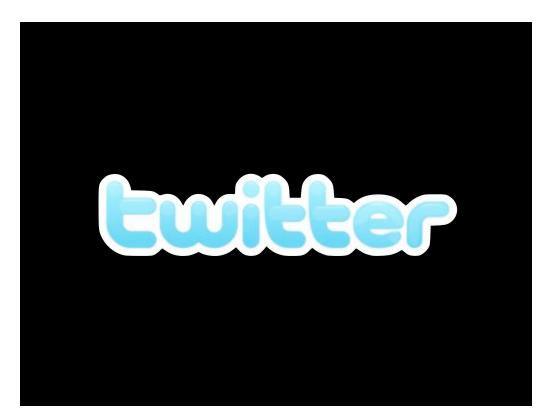
We're all journalists

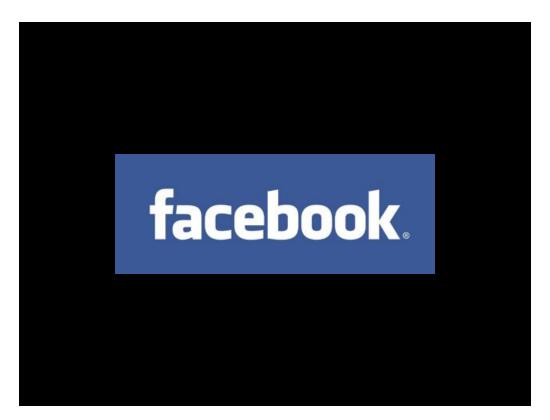














10 hours of video uploaded every minute

Equivalent to 57,000 full-length movies/week

59

Source: Croal, N'Gai. "The Internet in the New Sweatshop." Newsweek (7–14 July 2008). http://www.newsweek.com/id/143740. Accessed 5 July 2008.







	16GB	32GB	64GB
WiFi	\$499	\$599	\$699
WiFi + 3G	\$629	\$729	\$829





\$5/issue

Must download each month 527 MB download

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App named *June 18, 2010* instead of *TIME*

No search, no photo zooming

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http://www.engadget.com/2010/04/05/ipad-apps-news-and-magazines/

The Guardian, 21 November 2010

Steve Jobs & Rupert Murdoch
will unveil iPad-only
digital newspaper The Daily
later this month

100 reporters have been hired

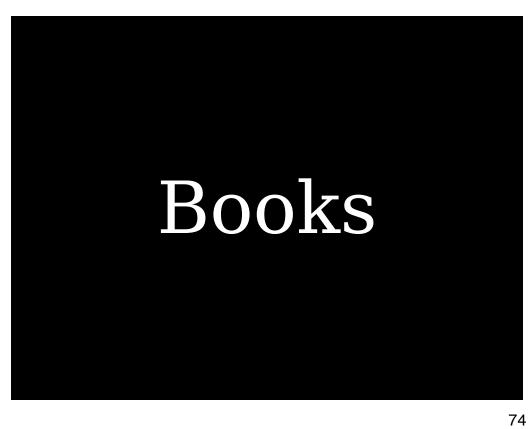
70

Source: http://www.guardian.co.uk/technology/2010/nov/21/ipad-newspaper-steve-jobs-rupert-murdoch

No paper, no Web
Updates dispatched automatically
to iPad & similar devices







E-Readers









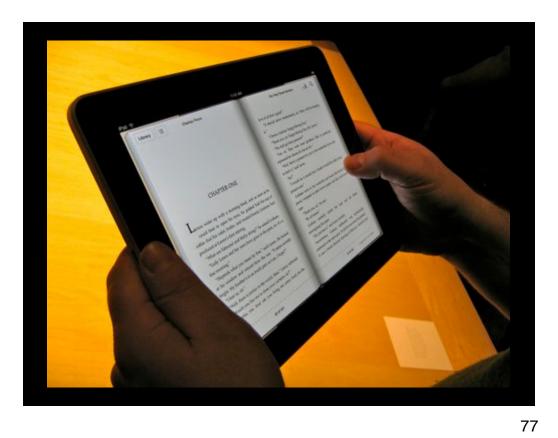






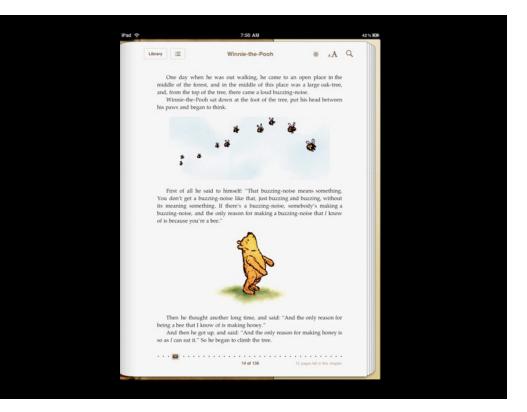










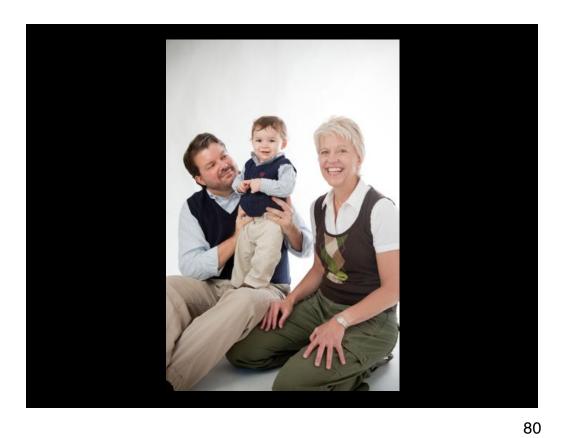


Most quickly adopted non-phone electronic product DVD player 350,000 sold in 1st year 3,000,000 iPads sold in its 1^{st} 80 days



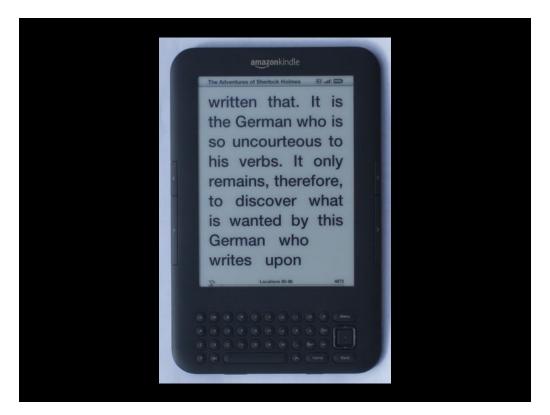












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Books range...

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✓ from Public Domain to *New York Times* bestsellers

Also magazines, newspapers, & blogs

82

Selected Nuclear Materials and Engineering Systems by Materials Science International Team \$ 6,431.20

Kindle software available for

Windows
Mac OS X
iPad
iPhone
iPod Touch
Android
BlackBerry
Windows Phone 7 (soon)

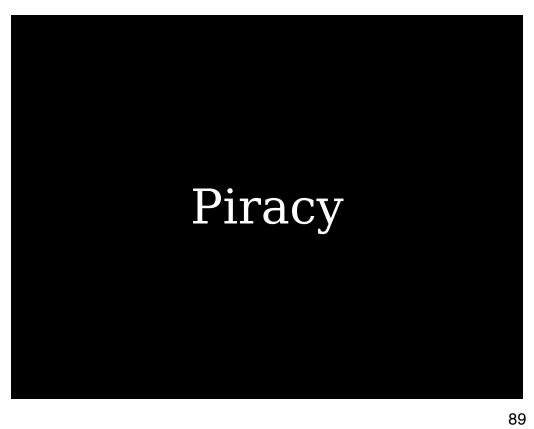


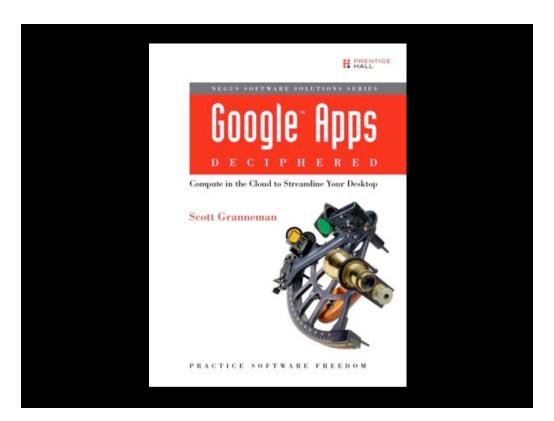


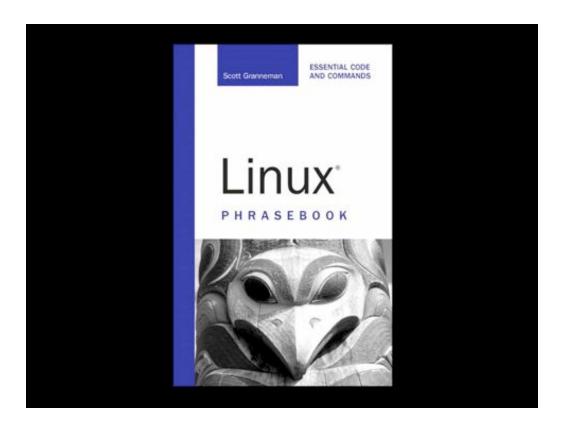
Ebooks outsold paper books on Amazon December 25, 2009 2010 \$966 million in e-books sold 2015 \$3 billion projected

2011

New York Times will publish e-book bestseller list

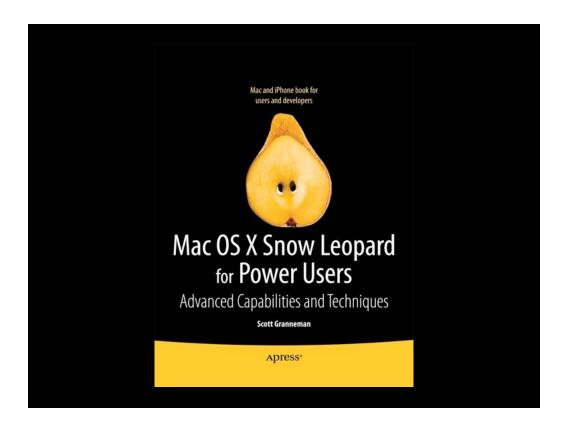




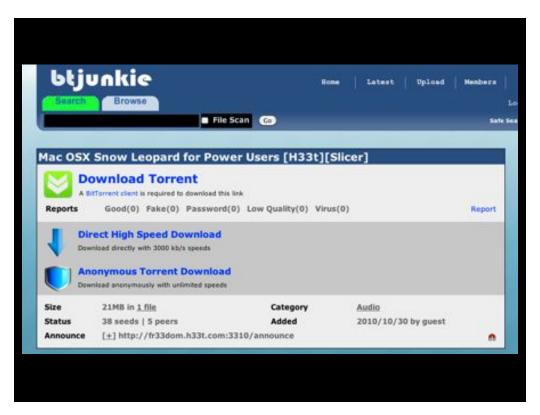




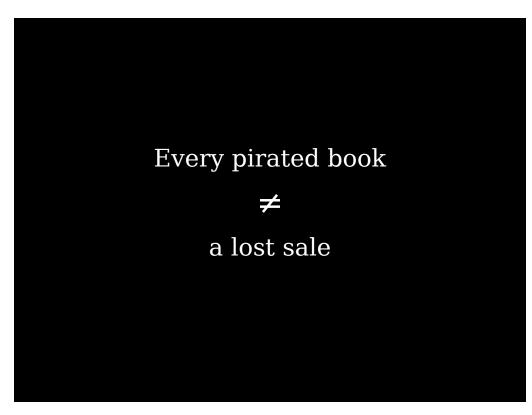


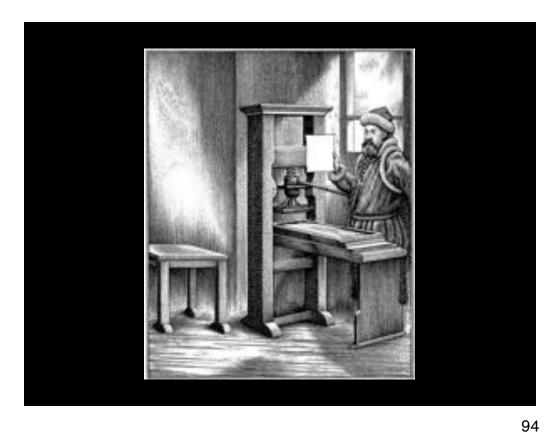






Quality often dismal That will change 2 most common ways people acquire books
From a friend
Library





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Journalism & Media: What happened to buggy whips?

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